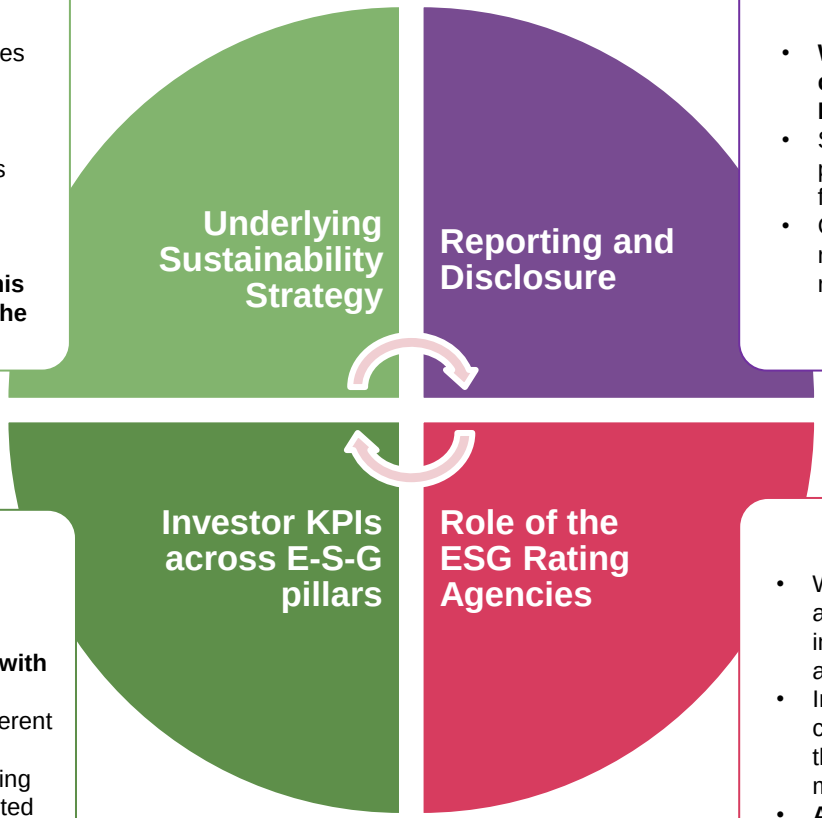

ESG Strategy and funding

- Embedding sustainability strategies in Group strategies, as well as considering internal and external stakeholders
- Green or Social bond frameworks underpin the wider Group's purpose and business focus
- And **demonstrates the whole institution has rallied behind this issuance and is committed to the sustainability strategy**

ESG reporting advisory

- **What and how information is disclosed determines the Group's ESG profile externally**
- Some ESG rating agencies only use publicly available information to formulate their assessment
- Crucial to optimise reporting and ratings for a for a successful ESG related financing

Investor relations

- **Advice and insight into Investor ESG strategies and priorities**
- **Optimise ESG communications with investors**
- Each investor will have slightly different KPIs and weighting of importance
- Therefore, cost of capital and funding across asset classes will be impacted

ESG rating advisory

- We deep dive into each ESG rating agency process/outcome, providing insight and advice as to which agencies should be prioritised
- Investors often rely on the data collected by external providers for their own ESG scorecard and methodologies
- **Active engagement with the ESG rating agencies is vital to maximise ratings**