Financing Strategy

- Development of sustainable finance frameworks
- Advise on a selection of Green and Social projects / assets for Use of Proceeds (UoP) financing, as well as the Second Party Opinion (SPO) process
- Performance Indicator (KPI) strategy and targets for sustainabilitylinked products and assist with establishing SLB frameworks
- Optimise ESG Messaging to credit rating agencies
- Structuring and advice on ESG-linked products, including derivatives
- Development of bespoke ESG screens to the collateral of ESG financing transactions

Investor Relations

- Advice and insight into investor ESG strategies and priorities
- Optimise ESG communications with investors
- Roadshow co-ordination and ESG-targeted investor presentations
- Develop and draft Q&A responses to potential investor questions (e.g. ESG ratings / strategy)

Investor Advisory

- Defining and integrating ESG strategy for investors (scorecards, exclusion lists and methodologies)
- Defining Climate and ESG risk management strategies (e.g. portfolio decarbonisation)
- Supporting execution of carbon strategies (e.g. carbon offsets at fund level)

ESG Ratings Advisory

- Deep dive analysis into ESG ratings and process to improve / enhance ratings
- Work closely with the agencies and management to help optimise the outcome
- Support process of solicited ESG rating(s)
- Assess economic impact of ESG ratings (investors, other stakeholders)

ESG Reporting & Disclosure

- Aligning financing products and actions to ESG strategy
- ESG reporting and ESG KPI benchmarking to sector and "best in class"
- Optimise reporting and disclosure for successful ESG financing (e.g. adopting Task Force on Climate-related Financial Disclosures (TCFD))

Institutional Developments

- Analysis of potential impact of political and regulatory developments
- Planning and preparing for and acting on institutional developments
- Analysis of opportunities related to institutional ESG developments